

INCLUSIVE PROSPERITY CAPITAL
VICE PRESIDENT, CLEAN ENERGY FINANCE

ABOUT THE ORGANIZATION

Inclusive Prosperity Capital, Inc. is a not-for-profit investment fund thriving at the intersection of clean energy finance and community development. Our team is focused on connecting investment capital with mission-aligned organizations, clean energy projects, and community initiatives in traditionally underserved markets.

IPC makes direct investments and places 3rd party capital across all tranches of the capital stack (Debt, Equity and Tax Equity), utilizing a variety of financing and ownership structures and supporting a wide array of clean energy technologies, from distributed solar and energy efficiency to utility-scale infrastructure installations. IPC is unique in its ability to capitalize products and structures, at scale, that deliver both value creation to underlying customers/off-takers and market rate risk-adjusted returns to investors, all coupled with positive economic, environmental, and social impact.

We believe everyone should have access to the benefits of clean energy. We can change the conversation in underinvested neighborhoods and markets, helping to deliver **Inclusive Prosperity**.

For more information about IPC, please visit us at: <https://www.inclusiveprosperitycapital.org/>

ABOUT THE OPPORTUNITY

IPC seeks a Vice President to join its growing Clean Energy Finance team. This position is responsible for facilitating the daily operations of the Clean Energy Finance team of IPC. The Finance team has direct oversight of multiple complex financial programs and products and plays a direct role in the development of all IPC capital strategies and investment decisions. This position reports to the Chief Investment Officer. A qualified candidate will immediately contribute to IPC's mission of aligning capital with scalable financing products and structures.

Responsibilities include:

- Acts as an advisor to senior staff on all capital-structuring and investment decisions of the organization;
- Facilitates daily operations of the Financing team;
- Develops new and innovative financing programs to scale IPC's investment portfolio in a prudent manner directly tied to organizational balance sheet goals:
 - Conforms to standards that govern the administration of all IPC investment activities;

- Participates in outreach efforts to local, regional, national and international financial institutions and institutional investors to strike investment partnerships on behalf of IPC;
- Maintains relationships with IPC’s financial institution and institutional investor communities in accordance with existing and emerging investment priorities;
- Participates in the negotiations and structuring associated with the terms of new IPC investments, and maintains relationships with IPC investees;
- Works with the in-house, affiliated, and 3rd party counsel(s) to draft and negotiate a wide range of legal documents with a focus on the standardization of contracts to support IPC’s mandate of operating at scale;
- Provides comprehensive evaluation and risk analysis of investment opportunities, including at the portfolio level;
- Participates in capital-raising activities, outreach, negotiations, documentation, and structuring;
- Provides relationship management to potential IPC partners, including developers, customers, government entities, and regulatory agencies;
- Derives quantitative analysis and financial modeling for IPC to provide insight into all organizational capital strategies;
- Provides regular market analysis to determine significant deployment opportunities for IPC;
- Conducts ongoing data analysis to evaluate the success of IPC capital deployment strategies, refine them, and drive the future allocation of IPC resources;
- Originates and develops new strategic partnerships;
- Regularly represents the IPC at external events to increase IPC’s market presence.

This is a unique opportunity to play a key role in a growing, mission-oriented organization, and as such successful candidates will be expected to apply an “all hands” approach.

QUALIFICATIONS

Education & Experience:

The ideal Vice President candidate will have a Bachelor’s degree in environmental science, economics, business administration or other related field preferably combined with a Masters of Business Administration or other related Master’s degree or professional certification plus three (3) years of direct experience managing and developing programs and/or projects, ideally in a field related to clean energy finance.

Skills:

IPC seeks candidates that exhibit both mission alignment and professional competency in the following areas:

- Demonstrated understanding of how the different levels of capital stack (Senior Debt, Subordinated Debt, Equity, Tax Equity) impact both projects/companies and investors;
- Demonstrated experience with a diverse portfolio of investments in the energy sector, preferably clean energy and energy efficiency project finance;
- Demonstrated experience in innovative product development and management, and fiscal oversight;

- Demonstrated expertise in clean energy and energy efficiency, economic and community development and environmental protection;
- Ability to evaluate emerging clean energy markets and financing mechanisms;
- Proven negotiating and interpersonal skills involving the ability to work with management and a variety of other parties, at all levels, internally and externally.
- Proven writing skills and the ability to communicate effectively, tactfully, and courteously through oral and written communications.
- Proven communication skills with the financial community;
- Ability to work within a team of finance and investment professionals.

Above all, an ideal candidate will be eager to learn and grow in a collaborative, fast-paced team environment.

JOB DETAILS

- Reports directly to the Chief Investment Officer
- Can be remote or based in IPC's New York City or Hartford offices
- Competitive compensation package commensurate with experience and skills
- Benefits include generous paid holidays and time off policies; health insurance covering medical, dental and vision; 401K with employer match; and tuition reimbursement

EQUAL OPPORTUNITY

IPC is an equal employment opportunity employer. We are strongly committed to fostering a diverse, welcoming, and inclusive work environment. IPC provides equal employment opportunity to all applicants and employees without regard to race, color, religion, sex, sexual orientation, gender identity or expression, marital status, national origin, ancestry, age, present or past history of mental disability, intellectual disability, learning disability, physical disability, including but not limited to blindness, status as a veteran, or any other characteristic protected by applicable federal, state, or local laws.

IPC complies with the Americans with Disabilities Act and corresponding state or local law. If you believe you need an accommodation in order to participate in the application process, please contact careers@inclusiveteam.org.

This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.

Women, people of color, individuals with disabilities, and veterans are encouraged to apply.

APPLICATION PROCEDURE

To apply for this opportunity, please email your resume and cover letter to careers@inclusiveteam.org with "Vice President of Finance" in the subject line.