

**INCLUSIVE PROSPERITY CAPITAL**  
**VICE PRESIDENT / DIRECTOR - CLEAN ENERGY FINANCE**

## **ABOUT THE ORGANIZATION**

Inclusive Prosperity Capital, Inc. (IPC) is a mission-oriented investment fund platform working at the intersection of clean energy finance and community development. Our team is focused on deploying and connecting investment capital with mission-aligned organizations, clean energy projects, and community initiatives in traditionally underserved markets.

IPC makes direct investments and places 3<sup>rd</sup> party capital across all tranches of the capital stack (Debt, Equity and Tax Equity), utilizing a variety of financing and ownership structures and supporting a wide array of clean energy technologies, from distributed solar, energy efficiency and decarbonization installations to small utility-scale infrastructure projects. IPC is unique in its ability to capitalize products and structures, at scale, that deliver both value creation to underlying customers/off-takers and market rate risk-adjusted returns to investors, all coupled with positive economic, environmental, and social impact.

We believe everyone should have access to the benefits of clean energy. We can change the conversation in underinvested communities and markets to deliver **Inclusive Prosperity**.

For more information about IPC, please visit us at: <https://www.inclusiveprosperitycapital.org/>

## **ABOUT THE OPPORTUNITY**

IPC seeks a burgeoning leader with a successful deal-oriented track record to join its growing Finance team. Leveraging domain expertise across clean energy, tax equity, project finance and/or commercial real estate investment, the selected candidate will immediately contribute to and lead on IPC's mission of aligning capital with scalable financing products and structures. Reporting to the Chief Investment Officer (CIO), the selected candidate will execute day-to-day investment transactions, has direct oversight of multiple complex financial programs and products, and will be directly involved with all IPC capital strategies and investment decisions.

Responsibilities include:

- Supervising junior staff as part of overseeing complex financial programs and products.
- Providing and or overseeing quantitative analysis and financial modeling for individual investment transactions, capital/credit facilities, and corporate pro forma projections.
- Preparing diligence, risk assessment, and terms for IPC investment opportunities.
- Conducting ongoing market and data analysis to evaluate the success of IPC capital deployment strategies and driving the future allocation of IPC resources.
- Originating and developing new strategic investment partnerships.

- Acting as advisor to the CIO for IPC capital-structuring and investment decisions.
- Developing new and innovative financing programs to scale IPC's investment portfolio in a prudent manner directly tied to organizational balance sheet goal.
- Advising on investment standards, guidelines, and underwriting procedures that govern the administration of IPC investment activities.
- Participating in outreach efforts to local, regional, national and international financial institutions to strike partnerships on behalf of IPC.
- Participating in relationship management for IPC's existing investors and strategic partners in accordance with existing and emerging investment priorities.
- Negotiating and structuring terms for IPC investments and interacting with investees.
- Collaborating with internal and external legal experts to develop and maintain appropriate legal documents.
- Collaborating with potential IPC partners, including developers, customers, government entities, and regulatory agencies.
- Representing IPC at external events to increase IPC's market presence.

This is a unique opportunity to play a key role in a growing, mission-oriented organization, and as such successful candidates will be expected to apply an "all hands" approach.

## **QUALIFICATIONS**

### ***Education & Experience:***

The ideal candidate will have a relevant Bachelor's degree (preferably combined with an advanced degree or other professional certification, though professional experience may substitute) plus at least seven (7) years of direct experience managing and developing financial programs and/or projects in fields related to clean energy and or economic development. Additionally, the ideal candidate should be able to demonstrate at least two (2) years of experience in a supervisory capacity managing people, projects, and/or budgets.

### ***Skills:***

IPC seeks candidates that exhibit both mission alignment and professional competency in the following areas:

- Expertise with diverse capital stack solutions (Tax Equity, Senior / Subordinated Debt, Equity, Quasi Equity, etc.) and how they impact both projects/companies and investors.
- Demonstrated successful deal structuring and domain experience across a portfolio of investments in renewable energy (preferably solar), other clean energy and energy efficiency project finance, commercial real estate, and related themes.
- Superior financial modeling skills.
- Demonstrated experience in innovative product development and management.
- Ability to evaluate emerging clean energy markets and financing solutions.
- Exceptional negotiating and interpersonal skills involving the ability to work with management and a variety of other parties, at all levels, internally and externally.
- Exceptional writing skills and the ability to communicate effectively, tactfully, and courteously through oral and written communications.

- Demonstrated ability to source and deploy capital for clean energy investments.
- Demonstrated ability to supervise finance and investment professionals.

Above all, the ideal candidate will be eager to learn and grow in an entrepreneurial, collaborative, and fast-paced team environment.

## **EMPLOYMENT DETAILS**

- Reports directly to the Chief Investment Officer
- The position can be fully remote or hybrid, with on-site work in our New York City or Hartford, CT offices.
- Competitive compensation package commensurate with experience and skills ranging between \$120,000 - \$164,000
- A commitment to work-life balance with flexible, generous time-off policies (13 paid holidays, three weeks of vacation time - increasing with years of service, and other personal time off, including for voting and community service).
- Generous benefits package including health insurance covering medical, dental and vision, 401K with a 6% employer match, tuition reimbursement for continuing education, and paid parental leave.

## **EQUAL OPPORTUNITY**

IPC is an equal employment opportunity employer. We are strongly committed to fostering a diverse, welcoming, and inclusive work environment. IPC provides equal employment opportunity to all applicants and employees without regard to race, color, religion, sex, sexual orientation, gender identity or expression, marital status, national origin, ancestry, age, present or past history of mental disability, intellectual disability, learning disability, physical disability, including but not limited to blindness, status as a veteran, or any other characteristic protected by applicable federal, state, or local laws.

IPC complies with the Americans with Disabilities Act and corresponding state or local law. If you believe you need an accommodation in order to participate in the application process, please contact [careers@inclusiveteam.org](mailto:careers@inclusiveteam.org).

This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.

Women, people of color, individuals with disabilities, and veterans are encouraged to apply.

## **APPLICATION PROCEDURE**

To apply for this opportunity, please email your resume and cover letter to [careers@inclusiveteam.org](mailto:careers@inclusiveteam.org) with "VP - Director of Finance" in the subject line.